

## KNOW YOUR NETWORKS

Write down ideas of who to contact and how (i.e. by phone, email, social media, hand-written letters or fundraising events.

Family	
Think outside of your your immediate family. (i.e., who did you see at the last family holiday/reunion?	
Friends	
Don't forget about friends from your past (i.e. high school, college) and from informal groups/clubs (i.e., book club, gym, co-ed sports leagues).	
Distant Contacts	
Review your lists! Wedding guests, holiday cards, former Walk team members (ask us for help!), anyone you recently donated to!	
Community	
How are you involved in your community? (i.e., volunteer groups, children's activities, civic or religious organizations, social media.	
Daily Activities	
Where do you go on a daily basis? What businesses do you frequent? (i.e., coffee shops, grocery stores, etc.).	
Professional	
Ask colleagues outside of your department and/or reach out to former coworkers. Also consider reaching out to contacts your company frequently uses. (i.e. partners, clients, vendors)	

